

Message Text

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PAGE 01 CAIRO 02549 111427Z
ACTION NEA-10

INFO OCT-01 ISO-00 ONY-00 /011 W
-----111516Z 008423 /46
R 111230Z FEB 77
FM AMEMBASSY CAIRO
TO SECSTATE WASHDC 1629

LIMITED OFFICIAL USE CAIRO 2549

FOR NEA/EGY ONLY

E.O. 11652: N/A
TAGS: ENRG, PFOR, EG, US
SUBJECT: WESTINGHOUSE NEGOTIATIONS ON NUCLEAR POWER UNIT FOR EGYPT-
SELECTION OF CONTRACTOR

REF: 76 CAIRO 11230

1. DEPARTMENT WILL RECALL THAT IN AUGUST 1976 J.A. JONES
CONSTRUCTION CO. WAS CONSIDERABLY EXERCISED ABOUT APPARENT
EGYPTIAN REJECTION OF THEIR PARTICIPATION IN NUCLEAR
POWER STATION CONTRACT BEING NEGOTIATED WITH WESTINGHOUSE.
AT THAT TIME WE WERE ASSURED BY EGYPTIAN OFFICIALS CONCERNED
THAT NO SUCH MOVE HAD BEEN TAKEN AND THAT JONES WOULD
HAVE TO COMPETE WITH OTHER COMPANIES FOR SUCH CONTRACT.

2. RECENTLY OTHER FACTS HAVE COME TO OUR ATTENTION AND
WE BELIEVE RECORD NEEDS BE SET STRAIGHT. WESTINGHOUSE
EVIDENTLY MADE DECISION IN JUNE 1976 THAT THEY WOULD
NEED SERVICES OF AMERICAN CONTRACTOR IN CONSTRUCTION OF
NUCLEAR POWER STATION. WESTINGHOUSE HAD BEEN IN CONTACT
WITH J.A. JONES FOR PRECEEDING 18 MONTHS, AND INFORMED
EGYPTIANS THAT THEY (WESTINGHOUSE) INTENDED TO SEEK
CONTRACT WITH J. JONES FOR THIS PURPOSE. EGYPTIANS
(UNSPECIFIED) WHILE NOT OBJECTING TO J. A. JONES
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SPECIFICALLY, INSTRUCTED WESTINGHOUSE TO CONTRACT
FOR ANY SUCH NEEDED CONSTRUCTION SERVICES WITH BECHTEL.
WESTINGHOUSE MADE PROPOSAL TO BECHTEL ON BASIS OF
MARCHING ORDERS FROM GOE. BECHTEL TURNED OFFER DOWN.
IN MEANTIME EGYPTIANS MORE OR LESS BACKED OFF OF THEIR
ORDER TO ENGAGE BECHTEL'S SERVICES. AS OF THIS WRITING
IT SEEMS FAIRLY CERTAIN THAT JONES WILL TEAM UP WITH

WESTINGHOUSE IF PROJECT GOES HROUGH.

3. SOURCE OF OUR INFORMATION WAS AT COMPLETE LOSS TO
UNDERSTAND WHY INITIAL DESIGNATION OF BECHTEL HAD BEEN
MADE BUT EXPLAINED THAT OFFICIALS INVOLVED HAD RATHER
QUICKLY BACKTRACKED AND THEY SUSPECT PRESSURE FROM OTHER
MINELECTRICITY OFFICIALS ONCE DECISION BECAME KNOWN.
AS FAR AS WE KNOW, BOTH J.A. JONES AND BECHTEL ARE FULLY
AWARE OF THIS SITUATION.
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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NUCLEAR POWER PLANTS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 11-Feb-1977 12:00:00 am
Decaption Date: 22 May 2009
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
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